

## New Agriculture - New Generation Civil Non-Profit Company

FINANCIAL STATEMENTS for fiscal year

1 January 2023 to 31 December 2023

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Certified Public Accountant's Audit Report
For the Partners of the Civil Non-Profit Company
"New Agriculture - New Generation Civil Non-Profit Company"

#### **Audit Report on the Financial Statements**

#### **Opinion**

We have audited the attached financial statements of the organisation New Agriculture - New Generation Civil Non-Profit Company (the Organisation), consisting of the balance sheet of 31 December, the income statement for the period ended on that date, and the relevant appendix.

In our opinion, the attached financial statements reasonably depict from every material perspective the financial position of the company New Agriculture - New Generation Civil Non-Profit Company as at 31 December 2023 and its financial performance for the year ended on that date, in accordance with the provisions of Law 4308/2014 as in force.

## Basis for our opinion

We conducted our audit in accordance with International Auditing Standards (IAS), as transposed into Greek Legislation. Our responsibilities under these standards are further outlined in the section of our report titled 'Auditor's responsibility for the financial statements'. We are independent of the Organisation in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), as transposed into Greek legislation, and the ethical requirements that are relevant to the audit of financial statements in Greece, and we have fulfilled our other ethical responsibilities in accordance with the requirements of the legislation in force and the above-mentioned IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the provisions of Law 4308/2014, as in force, and for such internal controls as Management determines are necessary to enable the preparation of financial statements free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management must assess the ability of the Organisation to continue as a going concern, disclosing, as applicable, matters related to the going concern and the use of the going concern principle of accounting, unless Management either intends to liquidate the Company or to cease trading, or has no realistic alternative but to do so.

## Auditor's responsibility for the audit of the financial statements

Our goals are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an audit report containing our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that the audit, conducted according to the IAS, as transposed into Greek Legislation, will always detect a material misstatement that may exist. Misstatements can arise from fraud or error. Misstatements are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions users take based on these financial statements.

As part of an audit in accordance with the IAS, as incorporated into Greek Legislation, we exercise professional judgement and maintain professional scepticism throughout the audit. Moreover:

- We identify and assess the risks of material misstatement in the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate for the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- We evaluate the appropriateness of the accounting policies used and the reasonableness of the
  accounting estimates and related disclosures made by Management.
- We express an opinion on the appropriateness of Management's use of the going concern principle of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

• We evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with officers in charge of governance, regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Athens, 7 August 2024

# THE CERTIFIED PUBLIC AUDITOR-ACCOUNTANT

[Signature]

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## BALANCE SHEET of 31/12/2023

| Non-current assets         6         6           Tonglibe fixed assets         3.5         1.869         3           Other equipment         3.5         1.869         3           Financial assets         3.5.1         64,700         64,700           Other equity instruments         3.5.1         64,700         64,700           Total non-current assets         44,700         66,569         64,700           Current assets           Financial assets and preparaments         4         47,879         22,724           Trade receivables         5         25,232         17,166           Chas and eash equivalents         6         643,100         1,066,200           Total current assets         721,211         1,066,290           Total assets         721,211         1,066,290           Total current assets         721,211         1,066,290           Total assets         787,780         1,130,993           Equity           Equity         364,141         728,794           Total assets         364,141         728,794           Total curriert assets         7         16,053         8,23 <td c<="" th=""><th>BALANCE SHEET of 31/12/2023<br/>ASSETS</th><th>Note</th><th>31/12/2023</th><th>31/12/2022</th></td>   | <th>BALANCE SHEET of 31/12/2023<br/>ASSETS</th> <th>Note</th> <th>31/12/2023</th> <th>31/12/2022</th> | BALANCE SHEET of 31/12/2023<br>ASSETS | Note       | 31/12/2023 | 31/12/2022 |
|--|---|---------------------------------------|------------|------------|------------|
| Temple fixed asserts         1.869         3           Other equipment         3.5         1.869         3           Financial asserts         3.5.1         64.700         64.700           Other equity instruments         66.59         64.700           Total non-current assets         66.59         64.700           Current assets           Emactical assets and preparations         4         4.7879         2.2724           Cash and cash equivalents         5         25.232         17.166           Cash and cash equivalents         6         648.100         1.026.409           Total current assets         721.211         1.066.299           Total assets         721.211         1.066.299           Total current assets         721.211         1.066.299           Total assets         721.211         1.066.299           Total assets         787.780         1.130.993           LABILITIES           Reverse and retained earnings         364.141         728.794           Total equity         364.141         728.794           Total equity         364.141         728.794           Total allowances         7 <td< td=""><td>Non-current assets</td><td></td><td><math>\epsilon</math></td><td><math>\epsilon</math></td></td<>   | Non-current assets  |                                       | $\epsilon$ | $\epsilon$ |            |
| Total   September   Septembe |   |                                       |            |            |            |
| Content   Cont | Other equipment   | 3.5                                   | 1,869      | 3          |            |
| Other equity instruments         3.5.1         64,700         64,700           Total non-current assets         66,569         64,700           Current assets           Emancial assets and prepayments           Trade receivables         4         47,879         22,724           Other receivables         5         25,232         17,166           Cash and cash equivalents         6         648,100         1,026,400           Total cash enterests         721,211         1,066,290           Total current assets         787,780         1,130,993           LIABILITIES           Equity           Receives and retained earnings         364,141         728,794           Total equity         364,141         728,794           T  |   |                                       |            | 3          |            |
| Total non-current assets   |   |                                       |            |            |            |
| Total non-current assets         66,569         64,703           Current assets         Financial assets and prepayments           Trade receivables         4         47,879         22,724           Other receivables         5         25,232         17,166           Cash and cash equivalents         6         648,100         1,026,400           Total         721,211         1,066,290           Total current assets         787,780         1,130,993           LIABILITIES           Equity           Reserves and retained earnings           Active dearnings           Retained earnings         364,141         728,794           Total equity         364,141         728,794           Total equity         364,141         728,794           Total equity         364,141         728,794           Total allowances         7         16,053         8,823           Total labilities         7         16,053         8,823           Total allowances         9         71,293         53,360           Other liabilities         9         71,293         53,360           Other liabilities         9         71,293         53,360   |   | 3.5.1                                 |            |            |            |
| Trade receivables  |   |                                       |            |            |            |
| Trade receivables         4         47,879         22,724           Other receivables         5         25,232         17,166           Cash and eash equivalents         6         648,100         _1026,400           Total current assets         721,211         1,066,290           Total assets         787,780         1,130,993           LIABILITIES           Equity           Reserves and retained earnings           Retained earnings           Retained earnings         364,141         728,794           Total equity         364,141         728,794           Allowances         7         16,053         8,823           Total allowances for employee benefits         7         16,053         8,823           Total allowances         7         16,053         8,823           Total allowances         8         127,014         338,669           Other taxes and levies         9         71,293         53,360           Other liabilities         8         127,014         338,669           Other taxes and levies         9         71,293         53,360           Other liabilities         9         71,293         53,360  | Current assets  |                                       |            |            |            |
| Other receivables         5         25,232         17,166           Cash and eash equivalents         6         648,100         1,026,400           Total         721,211         1,066,200           Total current assets         787,780         1,130,993           LIABILITIES           Equity         Secures and retained earnings         Secures and retained earnings           Retained earnings         364,141         728,794           Total equity         364,141         728,794           Allowances         7         16,053         8,23           Allowances for employee benefits         7         16,053         8,823           Total allowances         16,053         8,823           Liabilities         8         127,014         338,669           Other liabilities         9         71,293         53,360           Other liabilities         9         71,293         53,360           Other liabilities         9         71,293   |   |                                       |            |            |            |
| Cash and cash equivalents Total         6         648,100         1,026,400           Total Current assets         721,211         1,066,200           Total assets         787,780         1,130,903           LIABILITIES           Equity           Reserves and retained earnings         364,141         728,794           Total equity         364,141         728,794           Total equity         364,141         728,794           Allowances         7         16,053         8,233           Total allowances         7         16,053         8,233           Total allowances         7         16,053         8,233           Total allowances         8         127,014         338,669           Other liabilities         9         71,293         53,360           Other liabilities         9         71,293         53,360           Other liabilities         9         71,293         53,360           Accrued expenses         10.1.  |   |                                       |            | ,          |            |
| Total         721,211         1,066,290           Total current assets         721,211         1,066,290           Total assets         787,780         1,130,993           LIABILITIES           Equity         Secures and retained earnings           Retained earnings         364,141         728,794           Total         364,141         728,794           Total equity         364,141         728,794           Allowances         364,141         728,794           Allowances         7         16,053         8,823           Total allowances         7         16,053         8,823           Liabilities         8         127,014         338,669           Other traces and levies         9         71,293         53,360           Other liabilities         8         127,014         338,669           Other liabilities         8         127,014         338,669           Other liabilities         9         71,293         53,360           Other liabilities         9         71,293         53,360           Other liabilities         9         71,293         53,360           Other liabilities         9         71,293         53   |   |                                       |            |            |            |
| Total assets   787,780   1,130,993     LIABILITIES   | <u> •</u>   |                                       |            |            |            |
| Equity   Serves and retained earnings   364,141   728,794   70tal   364,141   728,794   70tal equity   364,141   728,794   70tal equity   364,141   728,794   70tal equity   364,141   728,794   70tal equity   7   16,053   8,823   70tal allowances for employee benefits   7   16,053   8,823   70tal allowances   7   16,053   8,823   70tal allowances   7   7   7   7   7   7   7   7   7  | Total current assets  |                                       | 721,211    | 1,066,290  |            |
| Reserves and retained earnings   364,141   728,794   70tal equity   364,141   728,794   728,79 | Total assets  |                                       | 787,780    | 1,130,993  |            |
| Reserves and retained earnings         364,141         728,794           Total         364,141         728,794           Total equity         364,141         728,794           Allowances         364,141         728,794           Allowances for employee benefits         7         16,053         8,823           Total allowances         7         16,053         8,823           Liabilities         8         127,014         338,669           Other liabilities         8         127,014         338,669           Other liabilities         9         71,293         53,360           Other liabilities         9         71,293         53,360           Other liabilities         10         391         1,347           Accrued expenses         10.1.1         208,888         1           Total liabilities         407,586         393,376  | LIABILITIES   |                                       |            |            |            |
| Retained earnings         364,141         728,794           Total equity         364,141         728,794           Allowances         364,141         728,794           Allowances for employee benefits         7         16,053         8,823           Total allowances         16,053         8,823           Liabilities         8         127,014         338,669           Other liabilities         8         127,014         338,669           Other taxes and levies         9         71,293         53,360           Other liabilities         10         391         1,347           Accrued expenses         10.1.1         208,888         10.1.1         208,888         10.1.1         208,888         10.1.1         208,786         393,376           Total liabilities         407,586         393,376         393,376         393,376         393,376   | Equity  |                                       |            |            |            |
| Total equity         364,141         728,794           Allowances         364,141         728,794           Allowances         7         16,053         8,823           Total allowances         16,053         8,823           Liabilities         8         127,014         338,669           Other liabilities         8         127,014         338,669           Other taxes and levies         9         71,293         53,360           Other liabilities         10         391         1,347           Accrued expenses         10.1.1         208,888         -           Total liabilities         407,586         393,376  |   |                                       | 251.111    | 500 504    |            |
| Total equity         364,141         728,794           Allowances Allowances for employee benefits         7         16,053         8,823           Total allowances         16,053         8,823           Liabilities         8         127,014         338,669           Other liabilities         9         71,293         53,360           Other liabilities         10         391         1,347           Accrued expenses         10.1.1         208,888         100,586         393,376           Total liabilities         407,586         393,376         393,376   | · ·   |                                       |            |            |            |
| Allowances       7       16,053       8,823         Total allowances       16,053       8,823         Liabilities         Short-term liabilities         Other liabilities       8       127,014       338,669         Other taxes and levies       9       71,293       53,360         Other liabilities       10       391       1,347         Accrued expenses       10.1.1       208,888         Total       407,586       393,376         Total liabilities       407,586       393,376   |   |                                       |            |            |            |
| Allowances for employee benefits         7         16,053         8,823           Total allowances           Liabilities           Short-term liabilities           Other liabilities         8         127,014         338,669           Other taxes and levies         9         71,293         53,360           Other liabilities         10         391         1,347           Accrued expenses         10.1.1         208,888         -           Total         407,586         393,376           Total liabilities         407,586         393,376  | 1 otal equity   |                                       | 304,141    | 128,194    |            |
| Short-term liabilities         8         127,014         338,669           Other liabilities         8         127,014         338,669           Other taxes and levies         9         71,293         53,360           Other liabilities         10         391         1,347           Accrued expenses         10.1.1         208,888           Total         407,586         393,376           Total liabilities         407,586         393,376   |   | 7                                     | 16.053     | 8.823      |            |
| Short-term liabilities         8         127,014         338,669           Other liabilities         9         71,293         53,360           Other liabilities         10         391         1,347           Accrued expenses         10.1.1         208,888         -           Total         407,586         393,376           Total liabilities         407,586         393,376  | ÷ •   | · · · · · · · · · · · · · · · · · · · |            |            |            |
| Other liabilities         8         127,014         338,669           Other taxes and levies         9         71,293         53,360           Other liabilities         10         391         1,347           Accrued expenses         10.1.1         208,888         -           Total         407,586         393,376           Total liabilities         407,586         393,376  | Liabilities   |                                       |            |            |            |
| Other liabilities         8         127,014         338,669           Other taxes and levies         9         71,293         53,360           Other liabilities         10         391         1,347           Accrued expenses         10.1.1         208,888         -           Total         407,586         393,376           Total liabilities         407,586         393,376  | Short-term liabilities  |                                       |            |            |            |
| Other liabilities         10         391         1,347           Accrued expenses         10.1.1         208,888   | Other liabilities   |                                       |            | ,          |            |
| Accrued expenses 10.1.1 208,888 10.1.1 208,888 10.1.1 Total liabilities 407,586 393,376  |   |                                       |            |            |            |
| Total liabilities 407,586 393,376 Total liabilities 407,586 393,376  |   |                                       |            | 1,547      |            |
|  |   | 10.1.1                                |            | 393,376    |            |
| Total equity, allowances and liabilities 787,780 1,130,993   | Total liabilities   |                                       | 407,586    | 393,376    |            |
|  | Total equity, allowances and liabilities  |                                       | 787,780    | 1,130,993  |            |

The notes on pages 7 -  $1\,9\,$  constitute an integral part of these financial statements.

## ITEMISED INCOME STATEMENT

|  | Note | 01/01/2023-<br>31/12/2023<br>€ | 01/01/2023-<br>31/12/2022<br>€ |
|--|------|--------------------------------|--------------------------------|
| Income from ordinary activities  | 11   | 1,742,845                      | 3,398,932                      |
| Employee benefits  | 15   | (596,566)                      | (634,761)                      |
| Other operating expenses   | 12   | (1,508,878)                    | (1,898,177)                    |
| Depreciation   | 13   | (4,086)                        | (9,772)                        |
| Other revenue and gains  | 13   | 5,679                          | 3,340                          |
| Earnings before interest and taxes   |      | (361,006)                      | 859,563                        |
| Interest income  | 14   | 813                            | _                              |
| Interest expense   | 14   | (4,460)                        | _ (1,596)                      |
| Earnings before taxes - Excess/(Shortfall)<br>Net income for the period - Excess/(Shortfall) |      | (364,653)<br>(364,653)         | 857,967<br>857,967             |

The notes on pages 7-19 constitute an integral part of these financial statements.

## Appendix (notes) on the financial statements of 31 December 2023 (In accordance with Article 29 of Law 4308/2014)

#### 1, General information and summary of key accounting policies

The Company New Agriculture - New Generation Civil Non-Profit Company (GCR No: 156647901000) (hereinafter 'the Organisation') is a non-profit organisation aiming to provide specific, targeted education and training in the primary sector and agri-food.

In May 2018, the Stavros Niarchos Foundation (SNF) announced a founding grant of almost €24.5 million to support the New Agriculture initiative for the New Generation. The aim was to revitalise agri-food, one of the most vital sectors in Greece's economy, by providing education and training to the new generation of agricultural professionals and supporting new entrepreneurs in the agriculture and food sectors.

The Organisation was founded in 2020 as a Civil Non-Profit Company, tasked with seamlessly continuing the New Agriculture program for the New Generation.

The Organisation aims to establish an extensive local advisory support network – both technical (scientific - advisory) and business oriented – for young farmers, entrepreneurs and primary-sector and agri-food professionals.

From 1 March 2021 onwards, the Organisation maintains a branch office in Thessaloniki. There, efforts are directed at strengthening and promoting primary-sector agricultural institutions and supporting agri-food initiatives, with the express goal of restructuring and expanding cooperative schemes throughout Greece.

The Organisation has been seated at 16-18 Skalidi Street, P.C. 115 25, in Athens, since October 2021.

As at 31 December 2023, the Organisation employed 10 persons (2022: 12 persons),

These financial statements cover the fiscal year that ended on 31 December 2023 (1 January 2023 to 31 December 2023) and have been drawn up in line with the Greek Accounting Standards. The Organisation is classified as a "Very Small entity".

The annual financial statements of the Organisation for the fiscal year that ended on 31 December 2023 were approved by the Founding Partners on 7 August 2024.

## 2. Factors that may put the Organisation's prospects as a going concern at risk

The Organisation conducted a relevant assessment and did not identify any factors that may put its prospects as a going concern at risk.

#### 2. Factors that may put the Organisation's prospects as a going concern at risk (continued)

The Organisation's shortfall for this year amounted to € -377,378.30. Offset with the excess of €857,966.84 recorded in fiscal year 2022, the final positive position amounts to €351,416.

This position is due to ordinary delays in the payment of expenses and the, at times, deferred collection of donations and other income.

In any event, the cash reserves of the Organisation amount to €648,100, more than enough to cover this year's shortfall. €-.

#### Summary of key accounting policies

The key accounting policies adopted for the preparation of these financial statements are presented below:

#### 2.1 Basis of preparation

## Framework of preparation of the Financial Statements

The financial statements were drawn up in accordance with articles 29 and 30 of Law 4308/2014, "New Greek Accounting Standards, relevant regulations and other provisions".

The financial statements have been drafted clearly, on the basis of the accrual and going concern principles as well as of the following general principles:

- **2.1.1** The financial statements have been drafted based on the going concern principle, assessed for the 12-month period from the balance sheet date.
- **2.1.2** All the balance sheet and income statement items are recognised on the basis of the accrual principle.
- **2.1.3** No offsets have been made between assets and liabilities, or between income and expenses.
- **2.1.4** There has been no divergence from application of the provisions of Law 4308/2014 or from the application of a single provision (Article 29 par. 6 of Law 4308/2014).
- **2.1.5** The financial statements were drawn up on the basis of the historical cost principle.
- **2.1.6** There are no assets or liabilities related to more than one items of the balance sheet.

#### 2.2 Functional currency and presentation currency

The financial statements are presented in EUR, which is the Organisation's functional currency.

## 2.3 Tangible fixed assets

#### 2.3.1 Property, machinery and other equipment and other tangible assets

These assets are recognised initially at acquisition cost and subsequently measured at amortised cost.

At initial recognition, fixed assets are measured at acquisition cost. Fixed asset improvement costs are included in the acquisition cost. Repair and maintenance costs are capitalised when they fall under the definition of an asset; otherwise, they are recognised as an expense within the fiscal year in which they are incurred.

## **Subsequent Measurement**

All of the Organisation's tangible fixed assets are measured on the basis of the acquisition cost methods in subsequent measurements. In practice, they are measured at recoverable value when this value is lower than the initial acquisition cost (amortised cost).

#### 2.3.2 Depreciation

The Organisation completely amortises the acquisition cost of the assets within the tax year in which they were acquired.

#### 2.4 Leases

## 2.4.1 Operating leases

The Organisation as lessee

The lessor of fixed assets presents in its balance sheet any assets leased to third parties under operating leases, according to the nature of each asset. Lease payments are recognised as income in the profit and loss using the straight-line method over the term of the lease, unless another systematic method is more representative regarding the allocation of the income from the payments over the term of the lease.

#### 2.5 Financial assets Holdings

Holdings are monitored at acquisition cost and are tested for impairment when there are indications or events that indicate that their book value may not be recoverable. Impairment losses are entered when the book value of the asset exceeds its recoverable value.

#### 2.6 Allowances for employee benefits

Allowances for post-employment benefits to employees are recognised and measured either at the nominal amounts arising from the law on the balance sheet date or on the basis of an accepted actuarial method if the method has a significant impact on the financial statements.

In accordance with Laws 2112/2020 and 4093/2012, the Organisation pays employees compensation for redundancy or retirement. The compensation amount depends on the years of previous service, remuneration amounts, and the manner of removal from service (redundancy or retirement). Establishment of the right to participate in such plans is normally based on the years of employment of each employee until their retirement.

When an actuarial evaluation is drafted, liabilities for compensation are calculated on the discounted value of future benefits accumulated at the end of the year, based on the recognition of the entitlement to benefits for workers during their expected working life. These liabilities are calculated based on the financial and actuarial assumptions and are determined using the actuarial valuation method of estimated liability units (Projected unit method).

The liability recognised in the Balance sheet for defined benefit plans is the present value of the liability for the defined benefit, less the adjustments for any actuarial gains or losses and past service cost. The calculation takes into account various parameters such as age, years of service, salary and specific obligations for benefits payable.

The gains and losses which arise from adjustments made based on historical data are recorded in their entirety directly in equity.

#### 2.7 Financial liabilities

Financial liabilities consist of loans and long-term liabilities, trade and other payables.

The financial liabilities are initially recognised at their outstanding amount.

After the initial recognition, the financial liabilities are measured at the outstanding amounts.

#### 2.7. Financial liabilities (continued)

Alternatively, financial obligations are initially recognised and subsequently measured at amortised cost using the effective interest rate method or the straight-line method if the effect on the amounts of the financial statements is material when measuring using the rule of this paragraph.

More specifically, for the measurement in the financial statements in accordance with the previous paragraph, the initial recognition of financial liabilities is made at the net amount undertaken, taking into account the amounts related to premiums or discounts, interest, as well as the costs directly related to their undertaking.

Interest arising from financial liabilities is recognised as an expense in the profit and loss, unless charged to the cost of assets.

#### 2.8 Non-financial liabilities

Non-financial liabilities are initially recognised and subsequently measured at the nominal amount expected to be incurred for settlement.

## 2.9 Revenue recognition

#### Revenue from grants and

#### donations

Revenue from grants and donations is recognised in the year in which they were collected on a cash basis.

#### Revenue from subsidies for targeted projects

Revenue from subsidies for targeted projects are recognised as income on a systematic basis in the periods necessary for their correlation with the corresponding costs.

#### 3. Key accounting estimates and judgements

#### 3.1. Income tax

New Agriculture New Generation is a Civil Non-Profit Company and therefore, in accordance with the provisions of Law 4172/2013 and POL 1059/2015, only its income arising from business activity is considered taxable gross income. By contrast, any grants and donations, as capital inflows which do not meet the conceptual criteria for income, do not fall within the meaning of taxable gross income.

#### 3. Key accounting estimates and judgements (continued)

## 3.2. Allowance for staff compensation

Obligations for staff compensation are calculated based on actuarial methods, the use of which requires Management to evaluate certain parameters, such as the future increase of employee salaries, the discount rate of these liabilities, the rate of employee retirement, etc. At each reporting date when this provision is revised, Management tries to estimate these parameters in the best possible way.

## 3.3. Contingent liabilities

The existence of contingent liabilities requires Management to continually carry out assumptions and judgements about the likelihood of future events occurring or not, and the effect these may have on the operation of the Organisation.

#### 3.4. Impairment of value of investments in other equity instruments

The Organisation periodically evaluates the possibility of recovery of investments in equity instruments whenever there are indicators of impairment. Indicators of impairment include factors such as decreased income, profit or cash flows or adverse changes to the financial or political stability of a given country, which may indicate that the book value of the assets may not be recoverable. If the events and conditions indicate that the value of investments in other equity instruments may have been impaired, the recognised future cash flows correlated with the other equity instruments in question are compared with their book values to determine whether it is necessary to measure them at fair value.

## 3.5. Owner-occupied tangible fixed assets

| Table of changes to owner-occupied tangible fixed assets | Other equipment |
|--|-----------------|
|  | $\epsilon$      |
| Acquisition cost   |                 |
| Balance as at 1 January 2022                             | 51,307          |
| Additions  | 9,773           |
| Balance as at 31/12/2022                                 | 61,080          |
| Accumulated depreciation and impairment                  |                 |
| Balance as at 1 January 2022                             | (51,305)        |
| Depreciation   | (9,772)         |
| Balance as at 31/12/2022                                 | (61,077)        |
| Net book value as at 31/12/2022 Acquisition cost         | 3               |
| Balance as at 01 January 2023                            | 61,080          |
| Additions  | 5,952           |
| Balance as at 31 December 2023                           | 67,032          |
| Accumulated depreciation and impairment                  |                 |
| Balance as at 1 January 2023                             | (61,077)        |
| Depreciation   | (4,086)         |
| Balance as at 31 December 2023                           | (65,163)        |
| Net book value as at 31/12/2023                          | 1,869           |
| 3.5.1. Financial assets valued at acquisition cost       | Other           |
| •  | equity          |
|  | instruments     |
|  | €               |
| Balance as at 1 January 2022                             | 64,700          |
| Balance as at 31 December 2022                           | 64,700          |
| Balance as at 01 January 2023                            | 64,700          |
| Balance as at 31 December 2023                           | 64,700          |

The Organisation holds the following investments:

| Name                | Legal<br>form      | Registered seat               | Percentage of holding | 31/12/2023<br>€ |
|---------------------|--------------------|-------------------------------|-----------------------|-----------------|
| Smart Agro Hub S.A. | Société<br>Anonyme | Municipality of<br>Orchomenos | 9.2%                  | 64.70           |
| Total               |                    | orenomenos                    |                       | 64.70           |

In 2021, as part of initiatives aimed at ensuring sustainability, generating income streams and creating opportunities for participation in major funded programs, the Organisation obtained a 9.7% share in Smart Agro Hub S.A., an investment of EUR  $\epsilon$ 64,700.

Smart Agro Hub S.A. is active in agri-food innovation and development and aims to catalyse the digital transformation of Greek agriculture and establish a new, sustainable production model in the agri-food sector, through innovative solutions.

On 1 February 2023, Smart Agro Hub S.A. decided to increase its share capital from EUR six hundred and sixty-five thousand (665,000) to EUR seven hundred thousand (700,000), divided into seven thousand (7,000) ordinary registered shares with a nominal value of one hundred euros (6100) each. The Organisation's share in Smart Agro Hub S.A. remained at 647/7000 and as a result, its percentage of participation fell from 9.7% to 9.2%.

## 4. Trade receivables

| Trade receivables are analysed in the following table:   |  |              |
|--|--|--------------|
| Trade receivables  | 31/12/2023                                   | 31/12/2022   |
|  | €  | $\epsilon$   |
|  |  |              |
| Domestic customers   | 47,879                                       | 22,794       |
| Total  | 47,879                                       | 22,794       |
| The trade receivables of the Organisation concern balan  | <br>nces owed from training programs impleme | ented during |
| the Organisation's ordinary course of business.  |  |              |
| 5. Other receivables   |  |              |
| Other receivables are analysed in the following table:   |  |              |
| Other receivables  | 31/12/2023                                   | 31/12/2022   |
|  |  |              |
| Receivables from the State   | 7,639  | 7.104        |
| Other receivables  | 17,593                                       | 10.062       |
| Total  | 25,232                                       | 17,166       |
|  | ,  | ,            |
| Other receivables include guarantees paid for rent amount to €8,430 and various other receivables amounting to € |  | amounting    |
|  |  |              |
| 6. Cash and cash equivalents   | 31/12/2023                                   | 31/12/2022   |
|  | $\epsilon$                                   | €            |
| Coloration   | 1.600  | 2.000        |
| Cash on hand   | 1,628  | 2,098        |
| Demand deposits  | 96,484                                       | 1,024,302    |
| Time Deposits  | 549,988                                      | 1 026 400    |
| Total  | 648,100                                      | 1,026,400    |

The Organisation received donations in 2022 which it utilised in 2023 to finance projects implemented within the year.

## 7. Allowances for employee benefits

Greek labour legislation provides for compensation when one retires from work. The amount is based on length of service at the Organisation, taking into account the pay on the date of departure. Compensation for retirement is not funded by special funds. However, the liabilities arising from such commitments are valued by actuarial evaluations prepared by independent actuarial firms. An actuarial evaluation was not prepared for the current fiscal year due to the small number of employees employed by the Organisation and given that the amount of the commitment is not expected to significantly diverge from that already established.

The liability for employee benefits was determined as follows:

|                                    | 31/12/2023 | 31/12/2022 |
|------------------------------------|------------|------------|
|                                    | €          | €          |
| Present value of liabilities       | 16,05      | 8,823      |
| Net liability in the balance sheet | 16,05      | 8,823      |

Amounts recorded in the profit and loss account:

|                                  | 31/12/2023 | 31/12/2022 |
|----------------------------------|------------|------------|
|                                  | €          | €          |
| Past service costs               | 7,23       | 8,823      |
| Total charge in income statement | 7,23       | 8,823      |

#### 8. Other liabilities

Other liabilities are analysed in the following table:

|                     | 31/12/2023 | 31/12/2022 |
|---------------------|------------|------------|
|                     | €          | €          |
| Current liabilities | 127,014    | 338,669    |
| Total               | 127,014    | 338,669    |

Other liabilities include an outstanding debt to Deloitte amounting to €29,140. This amount concerns the Performance Evaluation Report and the Impact Assessment for 2023.

Liabilities amounting to €7,500 to the Special Accounts for Research Funds of the Aristotle University of Thessaloniki and the Agricultural University of Athens, which concern the implementation of skill-development and training programs as further detailed in note 12.

The other current liabilities of the Organisation are associated with targeted marketing expenses and other operational expenses of the Organisation.

## 9. Other taxes and levies

Other taxes and levies are analysed in the following table:

|  | 31/12/2023 | 31/12/2022 |
|--|------------|------------|
|  | €          | €          |
| Income tax withheld in favour of third parties       | 21,49      | 3 29,159   |
| Liabilities to primary social security organisations | 23,10      | 6 23,967   |
| Stamp duty   | 13         | 7 188      |
| VAT liabilities                                      | 26,45      | 8          |
| Other taxes and levies                               | 9          | 9 46       |
| Total  | 71,29      | 3 53,360   |

## 10. Other liabilities

Other liabilities are analysed in the following table:

|                        | 31/12/2023 | 31/12/2022     |
|------------------------|------------|----------------|
|                        | €          | €              |
| Staff earnings payable |            | <b>-</b> 1,347 |
| Other liabilities      | 39         | - 1            |
| Total                  | 39         | 1,347          |

## 10.1.1. Accrued expenses

The accrued expenses are analysed in the following table:

|                  | 31/12/2023 | 31/12/2022 |
|------------------|------------|------------|
|                  | €          | €          |
| Accrued expenses | 208,888    | «          |
| Total            | 208,888    | -          |

The balance concerns an invoice with Rutgers University, which the Organisation received in 2024 and recognised in its expenses.

#### 11. Revenue

The Organisation's revenues are broken down as follows:

|   | 31/12/2023 | 31/12/2022 |
|---|------------|------------|
|   | €          | €          |
| Revenue from donations                    | 1,553,941  | 3,283,856  |
| Commercial activity                       | 3,488      | -          |
| Revenue from training programs and grants | 185,416    | 115,076    |
| Total                                     | 1,742,845  | 3,398,932  |

The recognition of revenue is described in detail in note 2.9.

Revenue from donations includes donations from the Stavros Niarchos Foundation amounting to €898,253 (2022: €3,104,266).

Revenue from donations amounting to €89,000 concern a donation in the context of the partnership between the Organisation and ActionAid Hellas for the implementation of the project 'Open Community Center - Unlocking Northern Evia's People Potential', which is part of the Stavros Niarchos Foundation's 'Northern Evia Relief Initiative'. This project has a budget of €265,000.

Revenue from donations amounting to €456,204 from the Charities Aid Foundation, a leading charity focused on helping donors to give more impactfully and charities to build their resilience so they can do more of their life-changing work.

Finally, revenue amounting to €85,178 concerns other donations received by the Organisation in 2023.

Revenue from training programs concerns revenue from the implementation of targeted training programs for new farmers and agriculture entrepreneurs. The training programs include experiential education, scientific counselling, business consulting and mentoring and concern all the phases in the development of agri-food entrepreneurship.

#### 12. Expenses

|   | 31/12/2023 | 31/12/2022 |
|---|------------|------------|
|   | €          | €          |
| Donations and targeted marketing expenses | 148,072    | 871,415    |
| Other expenses                            | 54,902     | 34,074     |
| Power                                     | 3,442      | 4,246      |
| Water supply                              | 44         | 46         |
| Telecommunications                        | 9,086      | 9,980      |
| Rent                                      | 52,381     | 45,092     |
| Premiums                                  | 11,060     | 6,070      |
| Transport costs                           | 3,533      | 3,000      |
| Consumables                               | 31,547     | 28,653     |
| Repairs and maintenance                   | 3,738      | 5,512      |
| Promotion and advertising                 | 52,091     | 46,514     |

| Total             | 1,508.878 | 1.898.179 |
|-------------------|-----------|-----------|
| Travel expenses   | 80,629    | 94,083    |
| Hosting expenses  | 47,206    | 22,001    |
| Fees for services | 929,295   | 636,646   |
| Taxes and levies  | 81,852    | 90,847    |
|                   |           |           |

Donations and targeted marketing expenses include €148,072 in donations of professional equipment as part of the action 'Comprehensive Support and Recovery Program for the Agricultural Economy and Domestic Food Production in Northern Evia', aimed at supporting the local communities of Northern Evia that were impacted by the catastrophic wildfires of summer 2021.

## 13. Other operating income/expenses

The other operating income/expenses are broken down as follows:

|                            | 31/12/2023 | 31/12/2022 |
|----------------------------|------------|------------|
|                            | €          | €          |
| Depreciation               | 4,086      | 9,772      |
| Unusual revenue and profit | (5,679)    | (3,340)    |
| Total                      | (1,593)    | 6,432      |

## 14. Financial revenue/(expenses)

| Interest income                                    | 31/12/2023<br>€       | 31/12/2022<br>€       |
|--|-----------------------|-----------------------|
| Other financial revenue  Total                     | 813<br><b>813</b>     | -                     |
| Interest expense                                   | 31/12/2023<br>€       | 31/12/2022<br>€       |
| Other interest charges and related expenses  Total | 4,460<br><b>4,460</b> | 1,596<br><b>1.596</b> |

## 15. Personnel expenses

The average number of employees is 10.

|                          | 31/12/2023 | 31/12/2022 |
|--------------------------|------------|------------|
|                          | €          | €          |
| Gross wage               | 466,125    | 502,279    |
| Employer contributions   | 97,810     | 109,159    |
| Other allowances         | 25,400     | 14,500     |
| Post-employment benefits | 7,231      | 8,823      |
| Total                    | 596,566    | 634,761    |

## 16. Transactions with related parties

The Managers of the Organisation receive no remuneration beyond the wages provided as part of their employment relationship with the Organisation for services rendered to it.

Overall wages paid to the Managers of the Organisation for fiscal years 2023 and 2022 are broken down as follows:

|  | Fiscal year 2023<br>€ | Fiscal year<br>2022 |
|--|-----------------------|---------------------|
| Benefits to Management                             |                       |                     |
| Wages and other short-term employment remuneration | 165,4                 | 24 165,424          |
| , ,  | 165,4                 | 24 165,424          |

The Organisation's Advisory Council consists of members who are recognised in various aspects of the agricultural sector and the agri-food chain (including collective representation). The members of the Advisory Council serve pro bono.

## 17. Contingent liabilities/receivables and commitments

#### a) Financial commitments

The Organisation has entered into non-cancellable financial obligation agreements, b)

#### Guarantees

The Organisation has not granted any letters of guarantee to any third parties, c)

**Contingent liabilities** The Organisation does not have any contingent liabilities.

## 18. Non-audited tax years

The Company has not been audited by the tax authorities for tax years 2020, 2021, 2022 and 2023. Therefore, the tax results of these tax years have not been rendered definitive.

The Organisation has not made an estimation as to the additional taxes and surcharges that may be imposed during a future tax audit and no relevant allowance has been made for such a potential obligation. Nevertheless, Management does not expect any tax obligations for the non-audited tax years to arise.

## 19. Subsequent events

No significant events occurred after 31 December 2023 that would require notification or any change to the Financial Statements.

## Athens, 7 August 2024

| On behalf of the Organisation   | On behalf of Orthologismos S.A. |
|---|---------------------------------|
| The Manager   | The accountant                  |
| DIGITALLY SIGNED BY EFTHYMIA EFTHYMIA LAZARIDOU LAZARIDOU DATE: 2024.08.08 13:20:49 +0300* Efthymia Lazaridou | [Signature]<br>Eleni Tsianaka   |
| Identity Card No: AN 082178   | First Class License No 0029930  |